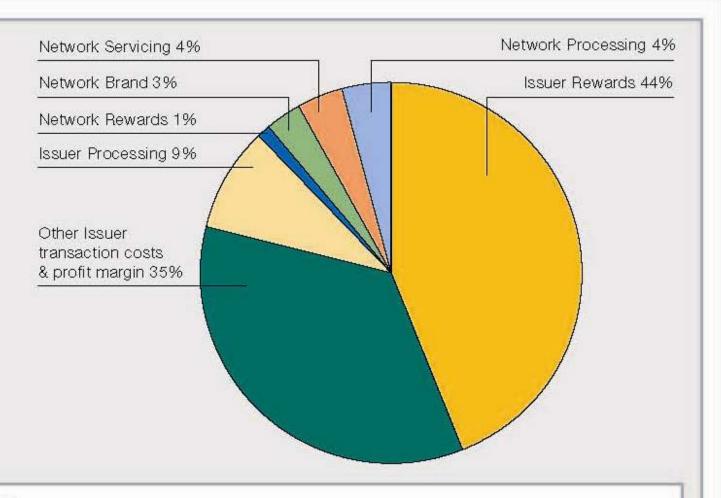
Estimated Components of Interchange

Rewards account for 44% of interchange cost.

Merchants are charged approximately 3% to pay for network branding costs (advertising, marketing, etc.). However issuers are not. Processing only accounts for approximately 13% of the interchange cost. Thirty-five percent of costs pay for other issuer costs and profit margin.



Brand = advertising and marketing

Processing = transaction processing

Rewards = reward programs administration and benefits (assumes approx. 1% of transaction costs)

Network Servicing = network value added services like risk and fraud protection information and investment in infrastructure

Other Issuer costs and profit margins costs and or profits not covered by net interest margin

Source: Diamond analysis.